

# CATERPILLAR 938- IT

**PREPARED FOR SHIRE OF NANNUP ABN: 43 038 160 786**

<b>Quote Type</b>	New Sale - Single Currency	<b>Customer No.</b>	0091091
<b>Quote No.</b>	152302-02	<b>Prepared For</b>	Douglas Learmond
<b>Stock No.</b>		<b>Email Address</b>	douglas.learmond@nannup.wa.gov.au
<b>Serial No.</b>		<b>Phone Number</b>	0477 779 681
<b>Document Date</b>	22/11/2024	<b>Company Address</b>	PO BOX 11 NANNUP WA 6275
<b>Prepared By</b>	Garic, Anthony	<b>Site Address</b>	



\*Image (if present) may include accessories or optional attachments not included in this quotation.

Dear Douglas,

WesTrac would like to thank you for the opportunity to submit pricing for your equipment enquiry. WesTrac is one of the world's leading Caterpillar dealers, specialists in the supply and maintenance of Caterpillar earth moving equipment to the mining, construction, forestry, agriculture, and transport industries in Western Australia, New South Wales and the ACT. With our extensive range of products, unmatched service network and innovative technology solutions, WesTrac offer our customers a whole of life management solution designed to make owning and operating equipment as easy, profitable and safe as possible.

WesTrac's mission is to be our customers first choice, in the provision of their equipment solutions; we strive towards maximising our customers success. We offer equipment management solutions for all stages of your equipment's lifecycle; from machine selection and purchase, finance, repair and maintenance, fleet management, disposal or resale, you can be sure WesTrac offers the solutions, service and support you need.

In consideration of the pricing provided, we would ask you to give important consideration to the following:

- a) Uptime Vs. Downtime
- b) After Sales Support
- c) Reliability
- d) Performance
- e) Resale Value

Experience has shown that for more than 85 years customers throughout Western Australia have received unparalleled value for money from the ownership of Caterpillar products and after sales support from the Caterpillar Dealer network.

WesTrac is committed to excellence in all areas of the business and are focused on long term customer relationships. WesTrac is dedicated to customer service, safety, quality and our environment.

Once again, WesTrac would like to thank you for your consideration in allowing us the opportunity to submit pricing for the below product/s.

Should you require any further details, we would be happy to offer any further assistance

Sincerely

Anthony Garic  
Machine Sales Representative  
0427084197  
Anthony.Garic@westrac.com.au

## EQUIPMENT SPECIFICATIONS

Description	
<b>Caterpillar 938-BR WHEEL LOADER</b>	
Includes the following specifications	
<b>POWERTRAIN</b>	
<b>Cat C7.1 ACERT engine</b>	Parking brake, electric
-Auto Idle shut down feature	Lubed for life driveshafts
-Auto Engine RPM	Hydrostatic transmission with electronic
-Power modes (Standard and Performance)	control
-Power by range (High power in range 4)	-Operator modes (TC, Hystat, Single Pedal
-Tier 3 / Stage 3A compliant	and Ice)
-Turbocharged and aftercooled	-Directional shift aggressiveness (Fast,
-Filtered crankcase breather	Medium, Slow)
-Diesel particulate filter	-Auto Rimpull control, adjust wheel
-Selective catalyst reduction	torque
Dry type air cleaner	-Creeper control, adjust ground speed
Coolant protection to -34C (-29F)	Single plane cooling package wide 6 fins
Fuel priming pump, automatic	per inch density
Fuel Water separator	Hydraulically driven demand cooling fan
Auto Differential lock in front axle	S-O-S port, engine, coolant, transmission
Axle seal guards	oil
Enclosed wet disc full hydraulic brakes	
<b>HYDRAULICS</b>	
Automatic lift and bucket kickouts, adjustable in-cab	Hydraulic response setting (fast, medium, slow)
Bucket and fork modes, adjustable in-cab	Hydraulic diagnostic connectors and
Cylinder damping at kickout and mechanical end stops	S-O-S ports
Fine mode control (fast, medium, slow) in Fork Mode	Hydraulic sight gauge, visible
	Load sensing hydraulics and steering
	Seat mounted hydraulic joystick controls
<b>ELECTRICAL</b>	
Alternator, 115-amp, heavy duty	Heavy duty gear reduction starter
12V power supply in cab (2)	Product Link
Batteries, 1,000 CCA (2) 24 volt system, disconnect switch	Remote jump start post
Back up alarm	Resettable main and critical function
Emergency shutdown switch	breakers
LED rear stop and turn lights	Roading lights front and rear
<b>OPERATOR ENVIRONMENT</b>	
75 mm (3 in) retractable seatbelt	Sliding glass on the side windows
Automatic temperature control	Column mounted multi function control
Cab, enclosed ROPS/FOPS pressurized and sound suppressed	-lights, wipers, turn signal
Push to Start	Suspension seat, fabric
7 Inch gage cluster Screen	Tilt steering wheel
Programmable Joystick	Tinted front glass
Cup holders	Wet arm wiper/washer, 2-speed and intermittent, front

External mirrors with lower parabolic	Mounting Provision
Ground level cab door release	Gauges
Hydraulic control lockout	-Digital hour meter, odometer and tachometer
Interior cab lighting, door	-Digital ground speedometer and direction indicator
Lunch box storage	-Engine coolant temperature gauge
Operator warning system indicators	-Fuel and diesel exhaust fluid level indicator
Radio ready speakers	-Hydraulic oil temperature gauge
Rear window defrost, electric	
Seat mounted electronic implement controls, adjustable	
<b>OTHER STANDARD EQUIPMENT</b>	
Large-access enclosure doors with adjustable close/open force	Remote mounted lubrication points
Parallel lift loader linkage	Vandalism protection-
Recovery hitch with pin	lockable compartments

## FACTORY FITTED EQUIPMENT

Description	
579-7752 938 14A SMALL WHEEL LOADER	600-3781 BEACON, WARNING, STROBE, AMBER
0G-6022 CERTIFICATE OF ORIGIN, ENGLISH	607-1230 TRANSPORT PROTECTION, HEAVY
342-0215 VISOR, INTERNAL, REAR	610-0096 JOG DIAL, W/ JOYSTICK
345-2426 <b>BUCKET-GP, 2.7 (2.9 BCEDGE ) M3, FUS</b>	611-3018 HYDRAULIC, <b>LOAD CHECK CRANE VALVES</b>
345-2758 <b>CUTTING EDGE, BOLT ON, 4 PIECE</b>	612-0985 PREP PACK, LRC
346-0402 <b>GUARD, POWERTRAIN, SIDE</b>	612-0992 <b>AUTOLUBE</b>
347-8059 <b>TOOLBOX GROUP</b>	612-1003 <b>CAMERAS, MULTI VIEW</b>
349-8165 <b>GUARD, POWERTRAIN, LOWER</b>	612-1004 CAB, STANDARD
370-6579 CONVERSION, LICENSE PLATE	612-1016 <b>JOYSTICK 3V, STEERING WHEEL</b>
421-8926 SERIALIZED TECHNICAL MEDIA KIT	612-1027 <b>HYDRAULIC, 3V, LOAD CHECK</b>
467-7990 <b>CTWT, HEAVY,1710KG,7PCS</b>	612-1031 STD LIFT, <b>COUPLER READY</b>
483-1414 STD RADIATOR - W/O E-COAT	612-1043 FENDERS, STANDARD
486-6145 <b>DIFF, LOCK FRONT,OPEN REAR</b>	612-1067 <b>ENGINE C7.1 LITRE TIER 3</b>
519-8081 <b>TOOLBOX AUX, NONE</b>	612-4722 <b>CONTROL GP,PAYLOAD</b>
573-8450 MONITOR, 20CM TOUCH	614-4113 WINDSHIELD WIPER, FRONT
578-9665 PLATFORM HARNESS	615-6785 <b>TIRES, 20.5R25 MA MS301 * L3</b>
579-7697 <b>RIDE CONTROL</b>	615-8494 LIGHTS, STD, LED
579-7721 ENVIRONMENT, LOW DEBRIS	620-0580 <b>MIRRORS, HEATED, ELEC ADJ, MULTI</b>
579-7730 WEATHER, STANDARD	633-0599 <b>LIGHTS, ROADING, LED, LH</b>
579-7735 <b>AIR CONDITIONING, R134A REF</b>	638-5529 <b>PRODUCT LINK, CELL, PLE643</b>
579-7738 <b>PUSH BUTTON START, PASSCODE SCRTY</b>	643-0105 <b>HOLDER,CELL PHONE</b>
579-7749 <b>STEERING WHEEL, WITH SECONDARY</b>	0P-0725 ROLL ON-ROLL OFF
590-8874 <b>STANDARD RADIO (12V), DUAL USB</b>	430-2978 <b>COUPLER, FUSION, XTREME DUTY</b>
593-8963 <b>SEAT, PREMIUM, TILT AND TELE</b>	387-4192 LINES, AUX 3RD, STD LIFT
596-5866 <b>MIRRORS, INTERNAL 1X REAR VIEW</b>	441-3367 <b>JUMPER LINES, AUX 3RD, FUSION</b>

## LOCALLY SOURCED ITEMS

Description	
SUPPLY & INSTALL WINDOW TINTING	SUPPLY & INSTALL WINDOW TINTING
SUPPLY & INSTALL UHF 2-WAY RADIO	12 MONTHS CONSESSIONAL LICENSE
SUPPLY & INSTALL DISCONNECT SWITCH BATTERY	SUPPLY & INSTALL SIGNWRITING
SUPPLY & INSTALL FIRE EXTINGUISHER 4.5KG	SUPPLY & INSTALL 2 X FLASHING LIGHTS WITH GUARDS
SUPPLY & INSTALL SEAT COVER WITH NANNUP LOGO	SUPPLY & INSTALL PAYLOAD MONITOR SYSTEM

## PRICING SUMMARY

Selling Price Excluding GST	\$364,800.00
Ext Warranty	Included
GST (10%)	\$36,480.00
<b>Selling Price Including GST</b>	<b>\$401,280.00</b>
<b>Net Changeover Price Including GST</b>	<b>\$401,280.00</b>

Bundle 1: Standard Fusion Fork Tynes and Carriage	
3712375 FORK TINE 60 X 150 X 1220mm, LEFT 3712374 FORK TINE 60 X 150 X 1220mm, RIGHT 5328222 PALLET FORK, 1566MM, FUS 938 CARRAIGE, PAL C3/4, 1566MM, FUS 532-8222 938 ARM, MATERIAL HANDLING, FUS 510-5071 938 SUPPLY & INSTALL PAYLOAD MONIOR SYSTEM (certified for trade) 938 SUPPLY & INSTALL PRINTER, FOR CAT FACTORY INSTALLED	
Total Bundle 1:	\$59,479.64

## PAYMENT TERMS

21 DAYS FROM INVOICE

## DELIVERY

TO SHIRE OF NANNUP WORKS DEPOT

Subject to prior sale and events of force majeure which will delay delivery and are beyond the control of WesTrac Pty Ltd.

## WARRANTY

36 MONTHS /3000 HR POWERTRAIN + HYDRAULICS + TECH

Any attachment that, you the client, elect to fit to this new Caterpillar machine, which is not a genuine Caterpillar attachment and has not been approved by WesTrac Pty Ltd may void the machine warranty should it be determined by Caterpillar and/or WesTrac Pty Ltd that any failure on the machine is caused by fitting such an attachment I.E. Non Genuine Attachments are not covered by Caterpillar Warranty.

## CAT FINANCE

To apply for Cat Finance, please visit the [Caterpillar Finance Online Application](#)

Caterpillar Financial Australia Limited is proudly the dedicated financiers for WesTrac Pty Ltd and is a wholly owned subsidiary of Caterpillar Inc.

Caterpillar Financial Australia Limited can tailor a financial services package to suit your business/cash flow needs and through their team of dedicated relationship managers, ensure that the overall Caterpillar purchase experience is a memorable one.

## SAFETY AND CONTACT INFORMATION

LINKS	
WA Towing Safety	<a href="https://www.wa.gov.au/organisation/road-safety-commission/towing">https://www.wa.gov.au/organisation/road-safety-commission/towing</a>
NSW Towing Safety	<a href="https://www.nsw.gov.au/topics/roads-safety-and-rules/vehicle-safety-and-compliance/towing-a-caravan">https://www.nsw.gov.au/topics/roads-safety-and-rules/vehicle-safety-and-compliance/towing-a-caravan</a>
Operation and Maintenance Safety	<a href="https://www.cat.com/en_AU/support/safety.html">https://www.cat.com/en_AU/support/safety.html</a>
WesTrac Locations	<a href="https://www.westrac.com.au/locations">https://www.westrac.com.au/locations</a>
WesTrac Training Institute	<a href="https://www.westrac.com.au/training">https://www.westrac.com.au/training</a>

## TRAINING INFORMATION

The WesTrac Institute is a Registered Training Organisation (RTO). The Institute provides operator and maintenance training to WesTrac's customers.

Training may be provisioned in the equipment purchase or it can be booked using the link in the Contact Information of this quote.

Please note - training provisions may be subject to expiry dates.

## FITFLEET® ESSENTIALS

FitFleet® Essentials is a standard inclusion with all new and used machine purchases. You'll be on Essentials for the length of the machine's applicable warranty period.

FitFleet® Essentials is WesTrac's standard customer value agreements which includes:

- a) Data driven insights into overall health and utilisation of your machine, to allow us to detect problems early and reduce downtime
- b) Alerts to when services are due, providing increased visibility of servicing and maintenance costs
- c) Tools to quickly and easily organise the delivery of genuine CAT parts and;
- d) Streamlined access to book expert technicians to perform your servicing needs

FitFleet® does not alter the Caterpillar warranty applicable to the equipment and is otherwise supplied subject to WesTrac's Terms and Conditions of Software Licence and Services Agreement and WesTrac's Terms and Conditions for the Sales of Machines, Parts and Services by WesTrac (excluding Rentals) available at <https://www.westrac.com.au/en/terms>

For further information about the FitFleet® offering, please visit: <https://www.westrac.com.au/services/FitFleet>

To opt **out** of the FitFleet® Essentials agreement, please sign here:



## Caterpillar® Digital Authorisation

Your machine telematics data is a valuable resource that can help you track your machine's location, utilisation, and servicing requirements. Telematics data is also required to ensure you enjoy all the benefits included in your FitFleet® Customer Value Agreement.

Before we can subscribe your machine to report telematics data, yourself or an approved person within your company must complete Caterpillar Digital Authorisation.

In the form below, please provide the contact details of the appropriate person from your company who can complete this authorisation so further instructions can be sent to them.

Caterpillar Digital Authorisation Contact for Company:

First Name: \_\_\_\_\_

Surname: \_\_\_\_\_

Email Address: \_\_\_\_\_

If you do not complete this authorisation, you'll be receiving further communication from Caterpillar in the coming weeks.

## OFFER AND ACCEPTANCE

If the customer specified below ("Customer") wishes to purchase the equipment detailed in this quotation, an authorised representative of the customer must sign this document. The authorised representative's signature constitutes an offer by the Customer to purchase the equipment from WesTrac Pty Ltd ("WesTrac") on the conditions set out in this quotation and WesTrac's Terms and Conditions for the Sale of Goods and Services by WesTrac available at [westrac.com.au/terms](https://westrac.com.au/terms). WesTrac may accept or reject the Customer's offer to purchase in its discretion.

The person signing below on behalf of the Customer represents and warrants that:

1. They have read and understood WesTrac's Terms and Conditions for the Sale of Goods and Services by WesTrac available at [westrac.com.au/terms](https://westrac.com.au/terms) on the date of the offer. They agree, on behalf of the Customer, to be bound by WesTrac's Terms and Conditions for the Sale of Goods and Services by WesTrac available at [westrac.com.au/terms](https://westrac.com.au/terms). The information provided in connection with this quotation is true and correct. They are duly authorised by the Customer to enter into a contract for the purchase of the equipment on the terms set out in this quotation.

SHIRE OF NANNUP ABN: 43 038 160 786		ACCEPTED BY WESTRAC PTY LTD:	
CUSTOMER NAME		QUOTE NO.	152302-02
CUSTOMER POSITION		WESTRAC AUTHORISED NAME	
CUSTOMER SIGNATURE		AUTHORISED SIGNATURE	
DATE SIGNED		DATE SIGNED	

## TERMS AND CONDITIONS

[westrac.com.au/terms](https://westrac.com.au/terms)

## CONDITIONS OF SALE

- a. This quotation is valid for a period of fourteen (14) days from the date of the quote. Your offer to purchase the goods pursuant to the quotation must be made within this period.